

Thousands of agricultural machinery dealers and importers, spare part dealers and manufacturers of agricultural machinery throughout Europe rely on the service of Kramp. And with good reason. As the biggest European distributor of the spare parts for the agriculture, forest and grass and OEM we are characterized by efficient logistics and a wide range of services. The secret to our success? Our employees. In a culture of free space each employee takes personal responsibility and brings his personal strengths for the company's success. Short distances, open doors, flat hierarchies and a personable relaxed atmosphere. This makes Kramp and our more than 2,400 employees are satisfied!

**KRAMP. IT'S THAT EASY.**



Within the further strategic orientation of our dynamic company we are looking for a professionally convincing character to fill the position as:

## **Junior Sales Representative (m/f)** for the area Czech Republic

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### **Job responsibilities:**

- Research accounts, identify key players, generate interests and obtain business requirements
- Work closely with the Area Sales Manager CZ/SK to implement the national sales strategy
- Spare parts selling
- Build and develop customer relationships
- Develop market and competitor knowledge within your country

### **Required skills and qualifications:**

- Degree in agricultural machinery
- Basic orientation in agricultural business
- Knowledge in farm business and first work experience, internships
- High motivation and ability to work independently
- Entrepreneurial way of working
- Communication skills and relationship management
- Structured personality with analytical skills
- Very good knowledge of spoken and written English is requirement
- Good computer skills
- High travelling ability

### **What you can expect:**

- Challenging job in an expanding, ambitious company that offers room for personal development and entrepreneurial thinking
  - Great atmosphere and committed employees
  - Attractive salary package with extensive social benefits
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## **Is the role of any interest to you?**

If so please send us your application in English language indicating a possible start date and your salary requirements to:

**Kramp GmbH, Anna Sagasser, Siemensstr. 1, 96129 Strullendorf, [personal.de@kramp.com](mailto:personal.de@kramp.com)**

